

Presented by Joshua R.I. Cohen

## Topics Covered

- Types of student loans:
- Federal vs Private, The Players, Types of Federal Loans
- Delinquency and default aversion: Temporary and Permanent
- Consequences of default
- Curing default
- Staying out of Default
- Protecting borrower's rights
- Public Service Loan Forgiveness


## Topics NOT Covered

- School closing
- Non-refunded loans
- Proprietary school issues


## Types of Student Loans

- Federal
- Private
- Hybrids

Key difference is the available remedies!

## Federal Student Loans

The Players:

- Third Party Debt Collectors
- Servicers
- Private Banks
- Guarantors
- Department of Education


## Federal Student Loans

Federal Family Education Loan<br>Program<br>"FFEL(P)"

William D. Ford<br>Federal Direct Loan Program<br>"Direct Loan"

Originator $=$ Bank or Guarantor
Originator $=$ Dept of Education

- Bank is insured by Guarantor
- Guarantor is insured by Dept of Education


## Federal Student Loans

Types of Loans:

- Stafford
- Subsidized
- Unsubsidized
- PLUS
- Credit matters
- Perkins
- Originated by school


## Default Aversion

## Delinquency < 270 days late < Default

Temporary fix:

- Deferment
- Economic Hardship
- Unemployment
- Forbearance
- Mandatory
- "At Will"

Permanent fix = Affordable payments!

## Consequences of Default

- Collection calls (watch for potential FDCPA violations)
- Up to $\mathbf{2 5 \%}$ collection fee!!
- Tax refund intercept
- Social security offset
- 15\% BUT must leave \$750
- Includes SSDI, NOT SSI
- Wage garnishment (Administrative)
- $25 \%$ of disposable pay
- DOJ lawsuit


## Curing Default

- Discharge
- Disability
- Immediate (used to take 3 years)
- Cannot work AT ALL, Doctor sign-off required
- Bankruptcy (discharge is extremely rare)
- Consolidation
- Rehabilitation
- Cleans credit of negative reporting


## Affordable Payments

- 10-year standard
- Extended, up to 30 years, based on balance
- Graduated
- Extended graduated
- Income Contingent/Sensative "ICR" or "ISR"
- Based on income and loan balance
- Income Based "IBR"
- Based ONLY on income


## Protecting Borrowers

- Federal - FDCPA
- Debt Collectors ONLY!
- Often misrepresent options to borrowers
- State - Creditor Collection Laws/UDAP
- Guarantors and Servicers
- HEA's lack of private right of action is not a bar
- HEA might pre-empt in certain situations


## Public Service Loan Forgiveness

- Qualifying jobs
- Government
- Non-profit
- Few exceptions
- Qualifying payments
- 10-year Standard, ICR, or IBR
- Applying for PSLF
- No idea...
- Save stubs and proof of payments!


## How to Help Clients

- If in default

1. Cure default

- Rehabilitation if credit matters
- Consolidation for quicker fix

2. Affordable payments - IBR

- SS recipient's payment usually equals 0 !
- If not in default but needs affordable payments

1. Apply for IBR

Always analyze for disability discharge

## IBR Payment Chart

|  |  | Total Household Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$25,000 | \$50,000 | \$75,000 | \$100,000 | 150,000 | \$200,000 |
|  | 1 | \$50 | \$420 | \$730 | \$1,050 | \$1,670 | \$2,300 |
| $\stackrel{\square}{0}$ | 2 | \$0 | \$350 | \$660 | \$970 | \$1,600 | \$2,220 |
| 응 | 3 | \$0 | \$280 | \$590 | \$900 | \$1,530 | \$2,150 |
| 之 | 4 | \$0 | \$210 | \$520 | \$830 | \$1,460 | \$2,080 |

The numbers above represent the monthly total household payment due. For example, if a couple with no children has a total household income of $\$ 100,000$, the husband's and wife's monthly federal student loan payments would add up to $\$ 970$. The portion each pays would be based on the ratio of their federal loan balances.

Figures from www.ibrinfo.org/calculator.php

## Other Repayment Plan Chart

| Original <br> Loan <br> Amount | $\mathbf{\$ 2 5 , 0 0 0}$ | $\mathbf{\$ 5 0 , 0 0 0}$ | $\mathbf{\$ 7 5 , 0 0 0}$ | $\mathbf{\$ 1 0 0 , 0 0 0}$ | $\mathbf{1 5 0 , 0 0 0}$ | $\mathbf{\$ 2 0 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $10-Y e a r$ <br> Standard | $\$ 288$ | $\$ 575$ | $\$ 863$ | $\$ 1,151$ | $\$ 1,726$ | $\$ 2,301$ |
| Extended | N/A | $\$ 347$ | $\$ 521$ | $\$ 694$ | $\$ 1,041$ | $\$ 1,388$ |

Figures from www.direct.ed.gov/calc.html with an assumed interest rate of $6.8 \%$

## Useful Resources

- IBR - www.IBRinfo.org (great IBR calculator)
- Repayment calculator -


## www2.ed.gov/offices/OSFAP/DirectLoan/calc.html

- NCLC site: www.studentloanborrowerassistance.org
- Dept of ED: www.ombudsman.ed.gov, 877-557-2575
- Loan Consolidation: loanconsolidation.ed.gov
- NSLDS: www.nslds.ed.gov/nsIds SA get current federal loan status information here


## Useful Resources

- FinAid: www.finaid.org/questions/advocacy.phtml
- Forms: www2.ed.gov/offices/OSFAP/DCS/forms.html
- Federal Student Aid Library: www.ifap.ed.gov/ifap/iLibrary.jsp
- Joshua Cohen, 860-233-0338, jcohen@TheStudentLoanLawyer.com


